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**UNITED STATES DISTRICT COURT**

**FOR THE NORTHERN DISTRICT OF CALIFORNIA, SAN FRANCISCO DIVISION**

IN RE TRANSPACIFIC PASSENGER  
 AIR TRANSPORTATION ANTITRUST  
 LITIGATION

) Civil Case No. 3:07-cv-05634-CRB

) MDL No. 1913

) **PLAINTIFFS' OPPOSITION TO**  
 ) **CONTINENTAL AIRLINES, INC.'S**  
 ) **MOTION TO DISMISS THE FIRST**  
 ) **AMENDED CONSOLIDATED COMPLAINT**

This Document Relates to:

All Actions

) Date: September 30, 2011  
 ) Time: 8:30 a.m.  
 ) Location: Courtroom 6, 17<sup>th</sup> Floor  
 ) Judge: Hon. Charles R. Breyer

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## I. INTRODUCTION

Defendant Continental Airlines, Inc. (“Continental”) has filed a motion to dismiss portions of Plaintiffs’ “First Amended Consolidated Class Action Complaint” (July 14, 2011) (Dkt. No. 493) (“FAC”) under Fed. R. Civ. P. 12(b)(1) based on the premise that the claims against it are barred by the Foreign Trade Antitrust Improvement Act (15 U.S.C. §6a) (“FTAIA”) as interpreted by this Court in *In re Transpacific Passenger Air Transportation Antitrust Litig.*, No. C 07-05634 CRB, 2011 WL 1753738 (N.D. Cal. May 9, 2010) (“TP”).<sup>1</sup> This second motion to dismiss by Continental should be denied because the facts alleged in the FAC are sufficient to link it to participation in a conspiracy that caused domestic, not foreign, injury to the proposed class.

## II. PROCEDURAL BACKGROUND

In October of 2009, Continental moved to dismiss “Plaintiffs’ Consolidated Amended Class Action Complaint” (Aug. 5, 2009) (Dkt. No. 200) (“CAC”). In that motion, it raised an FTAIA defense as well as arguing that the CAC failed to allege a viable cause of action against it. “Defendant Continental Airlines, Inc.’s Notice of Motion And Motion To Dismiss Consolidated

<sup>1</sup> At the outset, Plaintiffs dispute that a motion under Rule 12(b)(1) for alleged lack of jurisdiction is proper. The FTAIA makes no reference to jurisdiction. *Animal Science Prods., Inc. v. Minmetals Corp.*, No. 10-2288, 2011 WL 3606995 at \*4 (3d Cir. Aug. 17, 2011) (“*Animal Science*”); *Boyd v. AWB Ltd.*, 544 F.Supp.2d 236, 243 n.6 (S.D.N.Y. 2008). In a 2006 decision, the United States Supreme Court was highly critical of courts’ “profligate” and “less than meticulous” use of the term “jurisdiction” in interpreting federal statutes. *Arbaugh v. Y & H Corp.*, 546 U.S. 500, 510-11 (2006) (“*Arbaugh*”). Based on *Arbaugh*, the Third Circuit in *Animal Science* ruled that motions to dismiss based on the FTAIA statutory limitations “must be decided pursuant to the procedural framework that governs a motion to dismiss for failure to state a claim pursuant to Rule 12(b)(6) of the Federal Rules of Civil Procedure, rather than a motion to dismiss for lack of subject matter jurisdiction pursuant to Rule 12(b)(1).” 2011 WL 3606995 at \*5. In doing so, the Third Circuit in *Animal Science* overruled a contrary interpretation of the FTAIA in its prior cases that antedated *Arbaugh*. *Id.* at \*4. Exactly the same issue is now before the Seventh Circuit in a pending appeal. *In re Potash Antitrust Litig.*, 667 F.Supp. 2d 907, 934 (N.D. Ill. 2009), *appeal pending*. In *In re Dynamic Random Access Memory (DRAM) Antitrust Litig.*, 546 F.3d 981, 985 n. 3 (9th Cir. 2008), the Ninth Circuit noted that “[i]t is unclear, however, whether the FTAIA is more appropriately viewed as withdrawing jurisdiction from the federal courts when a plaintiff fails to establish proximate cause or as simply establishing a limited cause of action requiring plaintiffs to prove proximate cause as an element of the claim.” It declined to resolve the issue, however. *Id.* Plaintiffs recognize that this Court has viewed the limitations imposed by the FTAIA as jurisdictional (*TP*, 2011 WL 1753738 at \*3), but that reasoning may be in doubt in light of *Animal Science* and *Arbaugh*. In any event, Plaintiffs believe that Continental’s motion to dismiss should be denied, whether it is analyzed under Rule 12(b)(1) or 12(b)(6).

Amended Complaint; Memorandum of points And Authorities In Support Thereof,” p. 4 n. 4 (Oct. 7, 2009) (Dkt. No. 243). Plaintiffs opposed this motion, pointing out:

- That Continental engaged in a conspiracy to fix the price of passenger air transportation between the United States and Asia/Oceania. CAC ¶¶316, 318.
- That Continental agreed to restrain trade in the market for passenger air transportation with other Defendants. CAC ¶317.
- That Continental “illegally coordinated carrier fares with other carriers.” CAC ¶173.
- That Continental’s alliances and other agreements with its competitors provide it with access to the commercially sensitive information of its competitors, and that antitrust regulators have expressed concern about these alliances. CAC ¶¶56, 60-61.
- That the United States Department of Justice (“DOJ”) had objected to Continental’s effort to jump from the SkyTeam alliance to the Star Alliance. CAC ¶¶59, 64.
- That market insiders have described the airline industry as one in which there is a culture of price-fixing. CAC ¶105.
- That Continental is a member of International Airline Transport Association (“IATA”), the express goal of which is to assist its members to “achieve an adequate level of profitability” and the CEO of which instructed the membership to limit seating capacity during the Class Period in order to achieve that result. CAC ¶¶67, 69-70.
- That Continental imposed fuel surcharges for Hong Kong traffic that were identical to those of its long haul competitors during the Class Period, and that these surcharges were not static—they fluctuated, and did so in lockstep. CAC ¶203.
- That Continental is a member of the Hong Kong Board of Airline Representatives (“BAR”), an airline organization that uploaded a new antitrust compliance policy to its website shortly after the first of the complaints in this multidistrict litigation was filed. CAC ¶¶77, 205.
- That Hong Kong did not have an effective antitrust law during most of the Class Period. CAC ¶76.

- 1 • That a participant in the alleged conspiracy, Cathay Pacific Airways, Ltd., has already  
2 apologized for anticompetitive conduct on routes between the United States and Hong  
3 Kong in the related market for air cargo. CAC ¶¶275-76.
- 4 • That a November 1, 2004 e-mail reflects that Continental told Defendant Japan Airlines  
5 International Co., Ltd. (“JAL”) that it had imposed a surcharge for Transpacific flights  
6 and the amount of the surcharge. CAC ¶218.
- 7 • That Continental and other Defendants own ATPCO, an organization that gathers and  
8 disseminates the fare information of competing airlines. CAC ¶218.
- 9 • That a May 31, 2005 e-mail from JAL’s Noboru Hirai (sometimes identified in the CAC  
10 as Hirai Noboru) (“Hirai e-mail”) reflected a meeting between JAL and non-defendant  
11 named co-conspirator Northwest Airlines, Inc. (“Northwest”) where Northwest expressed  
12 interest in a surcharge, but was “watch[ing] the trend in other American companies.” This  
13 same e-mail also referenced fare coordination between JAL and Northwest, with a final  
14 decision to be “made after CO [Continental]/JL [JAL] price coordination.” The e-mail  
15 concluded: “[t]he environment is such that continued price increases will be desired.”  
16 CAC ¶¶174, 233.

17 At the hearing held on November 13, 2009, the Court and counsel for Continental  
18 discussed the “e-mails” cited above. Transcript of Hearing of November 13, 2009 at 6:19, 8:6,  
19 8:17, 8:22. 8:23, 9:17, 10:18, 11:3 (“Tr.”). The Court denied the motion to dismiss, saying that  
20 the e-mail evidence, in conjunction with all of the other allegations, raised a plausible claim. *Id.*,  
21 7:16-8:1. Contrary to Continental’s arguments, neither the hearing transcript nor the order  
22 denying Continental’s motion to dismiss support Continental’s assertion that the CAC satisfied  
23 the requirements of *Bell Atlantic Corp. v. Twombly*, 550 U.S. 544, 556 (2007) “by the narrowest  
24 of margins.” “Defendant Continental Airlines, Inc.’s Notice of Motion and Motion To Dismiss  
25 Consolidated Amended Complaint; Memorandum of Points And Authorities In Support Thereof,”  
26 pp. 4-7 (Aug. 15, 2011) (Dkt. No. 520) (“Continental Br.”). The Court invited Continental to  
27 engage in discovery and file a summary judgment motion, if it wished, but noted that any such  
28

1 motion would likely be confronted with an affidavit filed pursuant to Fed. R. Civ. P. 56(f) seeking  
2 to delay the motion until the completion of discovery. *Tr. at 11:4-19.*

3 In February of 2010, Defendants made a motion to stay discovery in light of JAL's filing  
4 for bankruptcy, a motion that Continental eventually joined. Dkt. Nos. 344, 370. The parties  
5 agreed that Defendants could defer their responses and objections to Plaintiffs' discovery requests  
6 until 15 days after the Court ruled on the stay Motion. *See* Dkt. No. 436. The Court denied the  
7 stay at the November 1, 2010 hearing on the motions to dismiss the CAC. *TP*, 2011 WL 1753738  
8 at \*1 n. 1. Neither Continental nor any other defendant, other than Japan Air Lines, has made any  
9 meaningful production of documents to Plaintiffs.

10 As noted above, the Court granted in part and denied in part the motions to dismiss on  
11 May 9, 2011 and gave the Plaintiffs the opportunity to replead. In the FAC, Plaintiffs limited  
12 their class as follows in light of the Court's ruling on the FTAIA:

13 All persons and entities that purchased passenger air transportation  
14 *in the United States* at rates that were not immunized by the United  
15 States Department of Transportation *for single or multi-segment*  
16 *travel between the United States and Asia or Oceania* from  
17 Defendants or their co-conspirators, or any predecessor, subsidiary  
18 or affiliate thereof, at any time between January 1, 2000 and the  
19 present. Excluded from the class are purchases of passenger air  
transportation directly between the United States and the Republic  
of South Korea purchased from Korean Air Lines, Ltd. and/or  
Asiana Airlines, Inc.. Also excluded from the class are  
governmental entities, Defendants, any parent, subsidiary or  
affiliate thereof, and Defendants' officers, directors, employees and  
immediate families.

20 FAC ¶391 (emphases added). All of the allegations against Continental contained in the CAC are  
21 found in the FAC. *Id.*, ¶¶25, 50-51, 55, 164-65, 193, 195, 208, 221 & Appx. A. Additional  
22 fraudulent concealment claims were made that referenced Continental. *Id.*, ¶¶288, 299, 309.

### 23 **III. ARGUMENT**

24 A fundamental flaw in Continental's motion is its disregard for procedure. This Court has  
25 already held that Plaintiffs have stated a claim against Continental and that, having done so, they  
26 are entitled to go forward with discovery concerning that claim. Neither Continental nor any  
27 other Defendant (aside from JAL) has made any meaningful production of documents of  
28 information to Plaintiffs, yet Continental is making what is essentially a motion for summary

1 judgment by arguing that the Court should dismiss all claims against it with prejudice based upon  
2 its view of the allegations of the FAC and without regard to what discovery may show. This  
3 argument has already been made--and lost--by Continental. There is no reason for the Court to  
4 reconsider its prior ruling in this regard.

5 Continental contends that the Court's May 9, 2011 ruling now entitles it to seek dismissal.  
6 That is simply not the case. Continental argues that: (a) the Hirai e-mail deals solely with  
7 Micronesian-Japanese traffic and does not involve domestic injury; (b) the FAC fails to establish  
8 a violation of Section 1 of the Sherman Act (15 U.S.C. §1) because the Hirai e-mail deals with air  
9 passenger traffic between Micronesia and Japan; and (c) the FAC presents "weak" evidence of a  
10 conspiracy in light of the guilty plea of All Nippon Airways, Inc. ("ANA") and Asiana Airlines,  
11 Inc. ("Asiana"). Continental Br., pp. 4-7. It further contends that the other allegations against it  
12 are too thin to pass muster. *Id.*, pp. 7-8. It also contends that it will rely on the Hirai e-mail once  
13 it is produced. *Id.*, pp.8-9. As for the third point, Plaintiffs have no objection to Continental  
14 relying on the Hirai e-mail once it is produced.

15 The second point ignores the precept that the Court has to view the FAC as a whole and  
16 not dissect it into its constituent parts. *See TP*, 2011 WL 1753738 at \*10 (citing *Continental Ore*  
17 *Co. v. Union Carbide & Carbon Corp.*, 370 U.S. 690, 699 (1962)). Indeed, the codesharing  
18 activities of Continental, its participation in IATA and the Hong Kong BAR, which are accused  
19 of explicitly setting fuel surcharges, Continental's involvement in the information-sharing efforts  
20 of ATPCO, its imposition of identical fuel surcharges along with other carriers and the November  
21 1, 2004 JAL e-mail cited above, when viewed as a whole, amply support the conclusion that a  
22 plausible conspiracy has been alleged, even if the Hirai e-mail is not considered. The Court's  
23 March 9 opinion relied on these types of evidence in determining that the CAC alleged a  
24 plausible conspiracy. *See TP*, 2011 WL 1753738 at \*11-\*12 (discussing codesharing alliances  
25 and trade associations), \*13 (describing November 1, 2004 e-mail and use of ATPCO, and  
26 identical surcharges for United States-Hong Kong traffic as examples of plausible allegations of  
27 fuel surcharge coordination).



As noted above, Continental also relies on the argument that the claims against it should be dismissed because no governmental regulator has charged it with wrongdoing in connection with Transpacific air traffic and that ANA and Asiana's guilty pleas do not mention it. This is a *non sequitur*. For example, there are many antitrust cases with major verdicts or settlements where the DOJ initiated no prosecutions or prosecuted claims that were narrower than those successfully pursued in parallel civil litigation.<sup>2</sup>

As for the Hirai e-mail, it is important to start with what Continental's Transpacific operations actually were during the Class Period. At pages 5 and 7 of its 2009 Form 10-K filed with the Securities & Exchange Commission (attached as Appendix A),<sup>3</sup> Continental described these operations as follows:

We are the world's fifth largest airline as measured by the number of scheduled miles flown by revenue passengers in 2009. Including our wholly-owned subsidiary, Continental Micronesia, Inc. ("CMI"), and regional flights operated on our behalf under capacity purchase agreements with other carriers, we operate more than 2,000 daily departures. As of December 31, 2009, we flew to 118 domestic and 124 international destinations and offered additional connecting service through alliances with domestic and foreign carriers. We directly served 28 Trans-Atlantic destinations, 11 Canadian cities, seven South American cities and four Trans-Pacific destinations from the U.S. mainland as of December 31, 2009. In addition, we provide service to more destinations in Mexico and Central America than any other U.S. airline, serving 39 cities. Through our Guam hub,

<sup>2</sup> See, e.g., *In re Flat Glass Antitrust Litig.*, 385 F.3d 350 (3d Cir. 2004), *cert. denied sub nom. PPG Indus., Inc. v. Nelson*, 544 U.S. 948 (2005) (DOJ investigation led to no indictments, but court allowed claims of price-fixing of flat glass to go to trial; \$120 million in total settlements were achieved); *In re High Fructose Corn Syrup Antitrust Litig.*, 259 F.3d 651 (7th Cir. 2002), *cert. denied sub nom. Archers-Daniels-Midland Co. v. Dellwood Farms, Inc.*, 537 U.S. 1188 (2003), *on remand*, 261 F.Supp.2d 1017 (C.D. Ill. 2003) (DOJ investigation led to no indictments, but courts allowed claims of price-fixing conspiracy with respect to high fructose corn syrup to go to trial; \$530 million in total settlements were achieved); *In re Linerboard Antitrust Litig.*, 296 F.Supp.2d 568 (E.D. Pa. 2003) and 321 F.Supp.2d 619 (E.D. Pa. 2004) (nearly \$200 million in settlements achieved in a case where FTC sued only one of the twelve defendants named in the class action); *In re Vitamins Antitrust Litig.*, No. 99-197 (TFH), 2000 WL 1475705 at \*18 (D.D.C., May 9, 2000) (denying defendants' motion to sever based on the terms of their negotiated criminal pleas because "criminal guilty please do not establish boundaries for this civil litigation"; the class obtained a jury verdict against certain choline chloride defendants that DOJ never pursued, ultimately settling for \$53 million); *In re Plastics Additives Antitrust Litig.*, Civ. No. 03-2038 (E.D. Pa.) (settlements achieved in a case where the DOJ investigation resulted in no indictments).

<sup>3</sup> The Court may take judicial notice of this filing. *Plevy v. Haggerty*, 38 F.Supp.2d 816, 821 (C.D. Cal. 1998); *Karpov v. Insight Enterprises, Inc.*, No. CV 09-856-PHX-SRB, 2010 WL 2105448 at \*2 (D. Ariz. April 30, 2010); *In re Network Assocs., Inc. II Securities Litig.*, No. C 00-CV-4849, 2003 WL 240-51280 at \*1 n. 3 (N.D. Cal. March 23, 2003).

1 CMI provides extensive service in the western Pacific, including service to more  
2 Japanese cities than any other U.S. carrier.

3 \*\*\*\*\*

4 From its hub operations based on the island of Guam, as of December 31, 2009,  
5 CMI provided service to nine cities in Japan, more than any other U.S. carrier, as  
6 well as other Pacific rim destinations, including Manila, Philippines  
7 and Cairns, Australia. CMI is the principal air carrier in the Micronesian Islands,  
where it pioneered scheduled air service in 1968. CMI's route system is linked to  
the U.S. mainland through Tokyo and Honolulu, each of which CMI  
serves non-stop from Guam. CMI began service from Guam and Honolulu to  
Nadi, Fiji in December 2009.

8 Thus, it is clear that Continental's Micronesian operations are based in Guam--a United States  
9 territory-- and that Guam serves as a "hub" for its operations to the Western Pacific (in addition to  
10 Continental's direct Transpacific flights from the United States mainland). Also, clearly, one  
11 could buy a Continental Transpacific passenger ticket in Honolulu, Hawaii or in the mainland  
12 United States and fly via Micronesia (*i.e.*, Continental's Guam hub) to a Western Pacific  
13 destination through Continental's wholly-owned subsidiary, CMI. To the extent Continental  
14 conspired with other Defendants to fix the base price of, or the fuel surcharge associated with,  
15 that ticket, it is liable to the purchaser under Section 1 of the Sherman Act.<sup>4</sup>

16 Continental in its motion ignores what is domestic, as opposed to foreign, injury within the  
17 meaning of the FTAIA. That statute, by its terms, *does not apply* to federal antitrust claims based  
18 on *domestic injury, a fact that numerous courts have recognized. See F. Hoffman-LaRoche Ltd.*  
19 *v. Empagran, S.A.*, 542 U.S. 155, 165 (2004) ("our courts have long held that application of our  
20 antitrust laws to foreign anticompetitive conduct is nonetheless reasonable, and hence consistent

21 \_\_\_\_\_  
22 <sup>4</sup> Continental makes much of the fact that Plaintiffs have not raised claims under Section 3 of the  
23 Sherman Act (15 U.S.C. §3), which extends the provisions of Section 1 to United States  
24 territories. But that section does not preclude civil claims under Section 1 involving an  
25 international conspiracy that encompasses the United States and its territories especially where, as  
26 Plaintiffs believe the evidence will show here, the decision by Continental to participate in the  
27 claimed conspiracy emanated from or was ratified by management in the United States. In fact,  
28 Section 3 is more expansive than Section 1, as it arises from Article IV, Sec. 3 of the  
Constitution, as opposed to the narrower Commerce Clause basis of Section 1. *See Norman's On*  
*The Waterfront, Inc. v. Wheatley*, 317 F.Supp. 247 (D.V.I., 1970) ("[u]nlike § 1 of the Sherman  
Act, which applies to commerce among the states and with foreign nations, § 3 applies with  
respect to local commerce in a territory as well as commerce having effect outside the borders of  
the territory."). In any event, to the extent that a Section 3 claim needs to be advanced here,  
Plaintiffs request additional leave of Court to make that modification to the FAC.

with principles of prescriptive comity, insofar as they reflect a legislative effort to redress domestic antitrust injury that foreign anticompetitive conduct has caused”); *Dee-K Enters. Inc. v. Heveafil Sendirian Berhad*, 299 F.3d 281, 292 (4th Cir. 2002) (“in every case involving direct sales to the United States in which our antitrust laws condemn an activity *per se*, however foreign the conduct, United States courts would have jurisdiction without any showing whatsoever of an effect on United States commerce”); *In re Rubber Chems. Antitrust Litig.*, 504 F.Supp.2d 777, 790 (N.D. Cal. 2007) (“[p]laintiffs may proceed with their Sherman Act claims to the extent they seek to recover damages for domestic injury, *i.e.*, the purchase of rubber chemicals at allegedly inflated prices in the domestic market or for use within the United States”); *In re TFT-LCD (Flat Panel) Antitrust Litig.*, No. M 07-1827 SI, C 09-55609 SI, 2010 WL 2629728 at \*3 (N.D. Cal. June 29, 2010) (“[t]he Court finds that, as reframed in plaintiffs' opposition, plaintiffs' claims are not barred by the FTAIA because plaintiffs are seeking damages only for domestic purchases and purchases of products directly imported by defendants or their co-conspirators into the United States”). In all of these cases, “domestic injury” was equated with *purchases in the United States*. It is Plaintiffs’ position that purchases within the United States for single or multi-segment travel to Asia or Oceania establish domestic injury not within the ambit of the FTAIA and this position is consistent with the Court’s May 9 order.

#### IV. CONCLUSION

For all the foregoing reasons, Continental’s motion to dismiss should be denied.

Dated: August 29, 2011

Respectfully submitted,

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